# Manifesta 14 Prishtina 2022

# REQUEST FOR PROPOSALS (RFP)\_GOV001

Dear sir/madam

Project: CAFÉ BAR WITH KITCHEN FOR CENTER FOR NARRATIVE PRACTICE

Project Number: RFP#GOV001

- We kindly request you to submit your proposal for the below services in accordance with the enclosed instructions to offerors. Proposal may be submitted on or before the date specified in the instructions for suppliers and shall remain open in case the final date for submission of proposal is extended.
- 2. The details of the terms of references can be found in Annex 1 of this RFP. When preparing your proposal, please be guided by the form attached hereto as Annex 2 and other annexes.

Contract Title: CAFÉ BAR WITH KITCHEN FOR

CENTER FOR NARRATIVE PRACTICE

Date of Publication: 27/04/2022

Reference Number: GOV 001 Closing Date: 22/05/2022

Contract Duration: 12 MONTHS TRIAL PERIOD WITH THE

OPTION OF EXTENDING THE CONTRACT TO 2, 3 OR 4 YEARS, DEPENDING ON

**BUSSINESS DEVELOPMENTS** 

Contracting Authority: MANIFESTA 14 PRISHTINA

Address: Str. UCK, nn, Prishtina, Kosovo Email for submission: m14procurment@manifesta.org

Subject: RFP#GOV001

It shall remain your responsibility to ensure that your proposal will reach the address above on or before the deadline. Proposals that are received after the deadline indicated above, for whatever reason, shall not be considered for

Manifesta 14 Prishtina Office
Palace of Youth and Sports

Manifesta Amsterdam Head Office +383 (0) 45 237 793 m14@manifesta.org

Str Luan Haradinaj 35 Sarphatistraat 470

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#### evaluation.

Please find enclosed the following documents, which constitute the dossier:

- A. Instructions to Offerors
- B. Concept proposal
- C. Submission Form
- D. Declaration by Bidder

# Instructions and Information for Offerors

This section provides detailed instructions to be followed in responding to this RFP.

#### Submission of the Quotes

Offerors must submit all the proposals through an electronic copy at m14procurement@manifesta.org no later than 24:00, 22 May 2022 with the subject "RFP#GOV001".

All submitted documents must conform to the requirements outlined in the solicitation.

All proposals should be filled in the following annex of this Request for Proposals.

#### Questions

Questions regarding the technical requirements of this Request for Proposals may only be made electronically at m14procurement@manifesta.org no later than 7 days before deadline of submission. Any verbal information received from organization employees, or any other entity shall not be considered as a formal answer to any questions regarding this Request.

# **Terms and Conditions**

- The Contracting Authority reserves the right to modify the provisions of this RFP at any time prior to the scheduled date for written responses.
   Additional scope and requirements can be added. Notification of such changes will be provided to all Offerors.
- 2. Proposals must be submitted in accordance with these instructions and the other documents in the Request for Proposals documents (together with all other relevant information required to sufficiently describe the proposal fully) not later than the time and date stated in the invitation to Proposals letter.
- 3. Offerors must check that all the documents listed in the Request for Proposals Documents have been received and are complete in all respects. No claims will be considered arising out of failure to study the details contained herein or to obtain such information.

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Manifesta Amsterdam Head Office +383 (0) 45 237 793 m14@manifesta.org

Sarphatistraat 470

- 5. Offerors shall bear all their own costs and expenses incurred in the preparation and submission of the quote.
- 8. All communications in respect of this request to quotation must be solely with the signatory on the invitation to quote letter. Offerors are cautioned that any other communications whether in writing or not, shall not form part of any contract and may result in your quote being disqualified.
- 9. The Contracting Authority reserves the rights to reject any or all accepted proposals or request for further explanation from the offerors.
- 10. Before awarding, the Contracting Authority can request from the offerors to provide additional information or ask for a quick interview for helping of the evaluation process.

# Information to be submitted by the Offerers

The company/organization/start-up or individual(s) should attach to the quote the following documents:

- Proposal Form
- Certificate of registration and certificate of fiscal number if applicable
- Concept for the café bar with kitchen, type of food.
- Detailed Business plan proposal
- Company/organization/start-up/individual profile

# **Proposal Evaluation / Award Criteria**

The Contracting Authority will evaluate proposals based on the submitted Business Plan as well as following criterias:

Criteria	Submitted Business Plan	Weighting	35%
1			
Criteria	Overall Quality of submitted Concept	Weighting	35%
2	(inclusive menu is desired, e.g. vegetarian and vegan offers):		
Criteria	Project Understanding	Weighting	15%
3			

#### Annex 1. TECHNICAL SPECIFICATIONS + TECHNICAL OFFER

#### **BACKGROUND**

The garden of the *Center of Narrative Practice* will be used for different events, like screenings, performances, meetings and reading groups. An indoor and outdoor gastronomic service in the form of a café bar with kitchen will become the commercial activity of the institution. It will serve as a meeting point to develop a programme according to Center's vision and attract visitors with an inclusive menu. For the duration of Manifesta 14, the bar and kitchen will be a meeting point for the communities where both visitors, the neighbourhood, artists and M14 team members will start spending their leisure time. This model sets the ground for a long-term activity of the café bar with kitchen.

Besides generating the main source of income for the *Center of Narrative Practice*, the bar must also act as informal meeting point, where ideas are exchanged, where communities gather and where different audiences come together. To achieve these goals, the café bar with kitchen offers inclusive drinks and food for affordable prices, and performs on a low-key, not disturbing the neighbouring residential community.

#### **SCOPE OF WORK**

Taking in consideration that Manifesta 14 will not develop nor manage the café bar with a kitchen, this specific activity within the *Center For Narrative Practice* will be outsourced to an external partner. As a basic operational plan, Manifesta 14 will offer the space free of charge for a period pre-defined with the interested parties. The selected partner will invest in all necessary equipment, staffing and programme related to the bar. For the duration of Manifesta 14, the partner will be obliged to receive approval by Manifesta 14 for their programming.

The partner will be obliged to report to management on a regular daily basis.

After the trial period, Manifesta 14 has the right to negotiate a new basic operational plan according to the experiences during the trial period.

Interested parties can present their concept, their business plan as well as a gastronomic and culinary programme by participating in the «Expression of Interest». Interested parties should submit concepts and business plans which are in line with the overall conceptual approach of the *Centre for Narrative Practice* (find concept below). Manifesta 14 favorizes concepts based on organic growth of local products. Furthermore, it is desirable that the selected partner becomes an integral part of the new permanent institution *Center For Narrative Practice*, contributing both on a financial, programmatic and community engagement level to secure that the *Center For Narrative Practice* will turn into an essential element of Prishtina's cultural scene.

# **QUALIFICATION REQUIREMENTS**

The company/organization/ startup/individual(s) should attach to the quote the following documents:

- Proposal Form
- Certification of conflict of interest
- Certificate of registration and certificate of fiscal number if applicable.
   Newly formed organizations or individuals a declaration that they will register entity if awarded the contract.
- Concept for the café bar with kitchen, type of food.
- Detailed Business plan proposal,
- Company/organization/stratup/individual profile

# **DURATION AND TIME FRAME**

Open call: May 2022

Decision partnership: May 2022

Implementation of infrastructure: June 2022

Trial Period: Until 15 July 2022

Opening: 20 July until 30 October 2022

(minimum opening hours are

Tuesday to Sunday: 10:00h - 20:00h

the opening hours can be extended if

required)

Cooperation Evaluation: 15-30 October 2022

Restart: November 2022

# Annex 1. Bid Submission Form - Technical Proposal

To simplify the evaluation process and obtain maximum comparability, the Contracting Authority requires that all responses to the RFP are organized in the manner and format below.

1. SUBMITTED by (i.e. the identity of the offeror)

	Name(s) and address(es) of legal entity or entities submitting this Quote
Leader	
Regis. No./Unique No.	

2. CONTACT PERSON (for this ITQ)

Name	
Position	
Address	
Telephone	
e-mail	

- A. Service Approach and Timeline
- B. Methodology, planning and tools for providing of the required services
- C. System of quality control to guarantee quality of services and adherence to deadlines
- C. Qualifications
- D. Fields of Specialization and Experience

# Annex 2. CONCEPT AND BUSINESS PLAN PROPOSAL

# Annex 3. CERTIFICATION OF CONFLICT OF INTEREST AND CONFIDENTIALITY

With respect to this submission the undersigned hereby agrees and certifies to the following:

I have carefully reviewed all Contracting Authority listed employees and Board Members and based on this review, I certify, to the best of my knowledge and belief as of the date indicated below, that either I have no actual or potential relationships that would pose a conflict of interest.

Name and Surname:	
Company/Consultant:	
Date:	

#### **ANNEX 1:**

#### **Center for Narrative Practice**

Manifesta 14 Prishtina seeks to establish a unique, ongoing institution at the former Hivzi Sylejmani Library: the Centre for Narrative Practice. Drawing on the desires and needs articulated by citizens in consultations conducted by the team of Manifesta, the emergent institution aims to conserve and incorporate the history of the building by restoring it in a manner mindful of its heritage and by maintaining its character as a library, as a welcoming public site of knowledge acquisition and exchange. Envisaged as a long-term communitybased project, the Centre for Narrative Practice is designed to gradually and collaboratively bring forth a place of study, learning, activity and conviviality that is shaped and cared for by the people who use it. The key objective of the Centre for Narrative Practice is to provide the resources and tools to explore, teach, share, transfer multiple forms of narrative practice.

The Centre of Narrative Practice consciously and proactively challenges the assumption that artistic thinking and practices are the domain of the privileged few. It seeks to strengthen the arts, cultural and public sector by providing much needed spaces, facilities, tools, equipment and skills to all.

By foregrounding social and cultural practices that bring forth new stories, such as resistance, repair, arts, activism, care, research, memory, ecology, reconciliation or speculation, the centre aims to unite, to empower, to sensitise, to heal individuals and groups through storytelling.

Insofar as it places co-creative narrative practice at the very centre of its mission, the emergent institution functions as the nucleus of Manifesta 14 Prishtina. All other components of the programme take their bearings from the questions raised and the narrative strategies explored here at this site of collaborative experimental and multidisciplinary learning.

#### **Audience**

The Centre of Narrative Practice is positioned in the middle of the city of Prishtina. It is readily accessible to many groups, though it will be necessary to perform considerable outreach to engage audiences living beyond the city centre and in other regions of Kosovo. Beginning in the neighbourhood it will endeavour to use its diverse programme to extend the network outwards to other regions. The aim is to simultaneously work to build up international networks to mitigate the isolation experienced by people in Kosovo by creating and sharing stories.

The establishment and maintenance of a common ground in both a structural, spatial and programming sense play a pivotal role. The Centre for Narrative Practice seeks the active participation of collaborators in designing and implementing elements of the main programme and formats. This means working closely with the arts, culture and science communities. These consist of various cultural workers and scientists, such as researchers, managers, academics, curators, artists, students and civil society organisations. The garden, café, reference library, online radio and workshop spaces enable the interactions and collaborations to take place in different mediums and catering to different demographics.

Manifesta 14 Prishtina Office Palace of Youth and Sports

Str Luan Haradinaj 35

Manifesta Amsterdam **Head Office** Sarphatistraat 470

+383 (0) 45 237 793 m14@manifesta.org With its oasis-like ambiance it seeks to attract people from different parts of Prishtina to assemble there. In its ideal format, the hospitality of the café and common workspace. With the capacity to hold meetings on civic engagement and communities' concerns, the library is well placed to nurture social encounter and engagement in a restful, hospitable environment.

#### Spaces and its activities at the Center for Narrative Practice

#### **Reference Library**

The open-shelf thematic reference library contains books on contemporary discourses from universalism to the commons, from ecology to economics. Library users are encouraged to request publications to participate in building the collection.

#### **Exhibition Spaces**

In the small exhibition spaces exhibitions of small-scale art forms can be presented. While one exhibition space will be dedicated to archive making and displaying, the other will present small-scale art forms.

#### **Meeting Rooms**

Local cultural groups are given the facilities to hold meetings and use the facilities.

#### **Makinig Spaces**

The making spaces are situated in the rear building. One is dedicated to printing, bookbinding and book conservation, and the other to general construction and assembling with tools for wood, metal, painting, recuperating and as many activities as creatives can think. They will be equipped and activated with workshops during Manifesta 14.

#### **Education Space: Oaza**

On the side of the Hivzi Sylejmani Library, the new institution houses the Education and Community Space of Manifesta. In order to create a tailor-made programme which is relevant to the local community, the weekly activities will be based on two research projects implemented by the Education Department in the pre-biennial period. The space will try to serve the interests of the general community, schools in the vicinity and specifically inhabitants.

#### **Screening Rooms**

Manifesta 14 Prishtina Office Manifesta Amsterdam +383 (0) 45 237 793
Palace of Youth and Sports Head Office m14@manifesta.org

Str Luan Haradinaj 35 Sarphatistraat 470

Films and video works by artists from Kosovo are presented in a loop through the day inside the library in a small exhibition space. In the garden and the education space larger screenings take place on selected evenings.

#### **Media Studio**

Experienced podcasters mentor aspiring practitioners in podcast and radio production. The podcasts, interviews and features produced are aired and available on demand on radio Manifesta.

#### Children's Space

A miniature exhibition space lined with shelves and cabinets and drawers contains objects which can be selected and arranged into thematic cultural history exhibitions by small groups of children (and adults).

#### Garden

The garden is a site of conviviality and learning. It will host communal garden activities and workshops to share knowledge about ecosystems and the way plants communicate and coexist. The community will actively engage in tending and nurturing the garden and choosing the plants that grow there.

The garden will be used for events such as screenings, workshops, performances, readings and meetings of local groups. Wide wooden stairs leading into the garden can be used to stage performances, for people to sit on to watch screenings, read, talk, rest or daydream.

A café in the garden will be run by a local business. It is for all the community and is considered part of the programme. The kitchen will also be used for preparing food events and cooking workshops in the garden.

#### **Activation programme**

During Manifesta 14 a curated programme will activate the Centre of Narrative Practice. The programme consists of 8 projects, 4 workshops and 7 thematic weekends.

The projects and workshops focus on various narrative practices from archiving to creative writing, from printing to podcasting, radio production and cooking.

The thematic weekends focus on the 7 themes of Manifesta. Each weekend one of the themes is explored. These include transition, migration, water, capital, love, ecology and speculation. Each thematic weekend consists of 1 panel discussion, 2 lectures, 1 performance, 2 film screenings and a food event. In August there will be a concert instead of the second film.

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